

# UTIPULP

*Group of European Market Wood Pulp users*

## Answers to the questionnaire “revisiting UTIPULP”

March 30, 2023

During the General Assembly that will take place on 30 March 2023, delegates will discuss how UTIPULP can provide maximum value to its members.

In order to prepare this discussion, a questionnaire has been sent to all delegates on February 22, 2023, with the objective to collect the proposals and expectations of the members.

After two reminders (March 1 and March 9), 18 answers have been received. These answers are summarized below.

### 1. What new topic would like to be addressed (besides those already tackled)?

Current situation is OK (12)

#### ***Environnement***

EU Deforestation regulation (2)

Disclosure of CO<sub>2</sub> emission/ton of pulp (1)

Sustainability and environmental issues (1)

#### ***Competitiveness***

Actions promoting the p&p industry (1)

How to secure availability of pulp coming from Lat. Am? (1)

Sharing best practices regarding costs savings, simplifying logistics, unification of procedures (1)

The importance of market index (PIX ...) is growing, but how to secure the relevance of the sources? (1)

### 2. Proposals regarding the documents sent by UTIPULP (mostly statistics)

#### ***Respondents OK with the statistics***

Statistics are fine (12).

#### ***Respondents OK with the statistics but making some remarks.***

- I would like the statistics are published as quickly as possible (2).
- I suggest to set-up a working group of the delegates using the statistics to slim down the published information (eg: need to report on Japan?) (2)
- It would be useful to receive information from the ports (1)
- Could be of interest to add consumption of pulp by business (p&w, tissue, packaging, specialties) (1)

#### ***Respondents questioning the usefulness of the statistics.***

- I don't read the statistics (1).
- I don't read the statistics, and I think they give information to the buyers, and should consequently be sent out with a minimum of data (1).

**3. Regarding the frequency of the meetings: shall we keep the principle of two in-person meetings per year? If not, what is your proposal?**

Favourable to 2 in-person meetings per year: 12 respondents

Favourable to 1 in-person meetings per year (4):

- One time in Barcelona (1)
- One time but not in Barcelona (as there is time pressure) (1)
- One time combined with another industry event (Milano, Barcelona, London) (2)

**4. Should we add one or several on-line meetings per year (like during the covid crisis)?**

No (1)

Yes, if there is a need (like during the covid crisis) (4)

Yes on a regular basis (6)

- For 2 respondents: additional to the 2 in-person meetings (shorts meetings, 2 h max, to catch-up and keep each other posted)
- For 4 respondents, as a substitute to one in-person meeting (see above).

**5. Regarding the location of the meetings, shall we keep Barcelona as regular location?**

Yes. (14)

Yes, but the General Assembly should be moved to Friday, because we have not enough time otherwise. (1)

No (too much time pressure) (1)

**6. For the spring meeting, shall we keep the principle of a rolling location (each year a different country), or do you have another suggestion?**

Yes (11)

Yes but with an intermediate system: we keep Barcelona as a focal point, but for the other location, we alternate Milan and a “rolling location”.

No (1)

**7. Regarding the organization of the meetings, shall we keep the same pattern (day 1 : Excom + social event or Europulp seminar ; day 2 : General Assembly in the morning) or introduce some changes ?**

OK as it is (13)

We could gather Excom and General Assembly in one day (no interest for the social part) (1)

We could gather social part, lunch and General Assembly in one day (1)

We could gather Excom, lunch, General Assembly, social part, and dinner in one day (1)

## **8. Other remarks and suggestions**

Before the General Assembly, delegates should be asked if they want an item is added to the agenda.

During the tour the table, having on lead delegate reporting for his/her country would gain time (other delegates could complement on specific matters).

In order to save time during the tour de table, a “check list” could be sent in advance to the delegates (business climate, current issues, production by segments ...). The discussion could concentrate on the most important issues.

\*\_\*\_\*\_\*\_\*\_\*\_