



## **GENERAL ASSEMBLY**

**GoToMeeting**

**April 23<sup>rd</sup>, 2021**



## **Welcome and Apologies**



# Agenda of the meeting

- 1 INTRODUCTION (Chairman)**
  - 1.1 Welcome
  - 1.2 Legal guidelines for attending UTIPULP meetings
  - 1.3 Approval of the minutes of the last meeting (webinar, October 8<sup>th</sup>, 2020)
- 2 MARKET ANALYSIS /Report from the National Associations delegates (All)**
  - 2.1 Synthesis of the questionnaire pertaining to the covid crisis (PA Lacour)
  - 2.2 Report from the National Associations delegates (All)
- 3 ASSOCIATION TOPICS**
  - 3.1 Statistics/request from EUROPULP (Chairman, All)
  - 3.2 Finance/Budget 2020 and 2021 (Chairman, All)
- 4 ANY OTHER BUSINESS**
- 5 CLOSE OUT (Chairman)**
  - 5.1 New date & location
  - 5.2 Close



## Legal guidelines

- ☐ The chairman presents the main requirements of the guidelines. Guidelines are available at any time during the meeting.
- ☐ In order to have an even clearer warning on the need to stick to the legal guidelines, a reminder will be, from now on, inserted on the agenda (see current agenda)

## Approval of the minutes of the last meeting

Webinar, October 8<sup>th</sup>, 2020

[Doc 1 Minutes](#)

## Chairmanship

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## **SYNTHESIS OF THE QUESTIONNAIRE PERTAINING TO THE COVID CRISIS**

## **REPORT FROM THE NATIONAL ASSOCIATION'S DELEGATES**

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## Stocks accounting (1/3)

- ❑ As a reminder, when reporting the stocks, the National Associations use the definition as follows (see website): *“Inventories: Consumer market pulp which is already owned by the consumers, i.e. pulp that has already been delivered to the paper mill, or landed at harbors, in transit (barge, train, truck) and at storehouses where it is available to the paper mill. This excludes supplier-owned consignment stocks and those on the high seas.”*
- ❑ EUROPULP collects data via direct queries to the main harbors handling and storing pulp.
- ❑ Consequently, summing the figures coming from EUROPULP and those given by UTIPULP result in a double counting of the stocks located in the harbors.
- ❑ **In order to avoid this double counting, EUROPULP proposes that UTIPULP excludes the stocks owned by the buyers and located in the harbors.**



## Stocks accounting (2/3)

- ☐ Associations calculates differently the stocks:
- ✓ Two National Associations could report stocks without the ones located in the harbours
- ✓ Two National Associations only report the stocks located at the premises of the mill
- ✓ Two National Associations report in accordance with the UTIPULP stocks definition
- ✓ Two National Associations declare that they have a mix reporting : some mills report stocks following UTIPULP definition and some mills are reporting only the stocks located at the premises of the mill



## Stocks accounting (3/3)

- ☐ EXCOM proposal:
- ✓ There is a need to harmonize how stocks are calculated
- ✓ UTIPULP will therefore remind the national associations the definition that has to be used for the stocks
- ✓ Split views within the Excom on the pros and cons of the proposal made by EUROPULP
- ✓ But there is an agreement on the fact that it is premature to switch to the method proposed by EUROPULP
- ✓ During a few months, UTIPULP will collect two types of data (i) data based on the standard UTIPULP definition (see above) (ii) data based on all the stocks, with the exception of those located in the harbours
- ✓ Statistics report will avoid to introduce a bias linked to a change of methodology
- ✓ An analysis of the various sets of data will be made in September

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## Representativity of the UTIPULP stats

- ☐ One Excom member raised the question of the representativity of UTIPULP statistics
- ☐ UTIPULP Secretariat made a survey among the national associations
- ☐ The outcome of this survey is as follows:
  - ✓ The situation is divers among the national associations
  - ✓ Four National Associations are reporting for 100% of the total national pulp consumption (based on actual data or estimates)
  - ✓ Four are reporting for less than 100 % of the national consumption, and do not make an estimate
  - ✓ Three National Associations are reporting for a sample covering 100% from total national pulp stocks (estimates are not possible to make for the stocks).
- ☐ We propose UTIPULP gives the figure of the sample corresponding to the consumption and the inventories. Practically the following wording would be inserted in the stats report:
  - ✓ **Figures for pulp consumption represent x % of the pulp consuming mills in the geographical area covered by UTIPULP statistics**
  - ✓ **Figures for pulp inventories represent y % of the pulp consuming mills in the geographical area covered by UTIPULP statistics**



# UTIPULP

The Group of European Market wood pulp users

## UTIPULP - 2020 BUDGET / 2020 ACCOUNTS

DEBIT	2020 BUDGET	2020 ACCOUNTS	DIFFERENCE <i>Euros</i>	DIFFERENCE %
<b>MEETING EXPENSES</b>	<b>8 900</b>	<b>131,28</b>	-8 768,72	-98,52%
- Meeting room, accomodation	7 000	131,28	-6 868,72	-98,12%
- Invitation of an expert	0	0,00	0,00	-
- extra costs for the Barcelona seminar (1)	1 900	0,00	-1 900,00	-100,00%
<b>SECRETARIAT</b>	<b>18 600</b>	<b>15 600,57</b>	-2 999,43	-16,13%
Salaries	16 500	13 600,00	-2 900,00	-17,58%
Stationery	200	100,57	-99,43	-49,72%
Accounting	1 900	1 900,00	0,00	0,00%
<b>LEGAL ADVICE</b>	<b>2 000</b>	<b>0,00</b>	-2 000,00	-
<b>GUEST SPEAKER</b>	<b>0</b>	<b>0,00</b>	0,00	-
<b>TRANSACTION EXPENSES</b>	<b>100</b>	<b>99,73</b>	-0,27	-0,27%
<b>TOTAL</b>	<b>29 600</b>	<b>15 831,58</b>	-13 768,42	<b>-46,51%</b>

CREDIT	2020 BUDGET	2020 ACCOUNTS	DIFFERENCE <i>Euros</i>	DIFFERENCE %
<b>CONTRIBUTIONS</b>	<b>27 600</b>	<b>27 600,00</b>	0,00	<b>0,00%</b>
<b>INTEREST</b>	<b>0</b>	<b>66,81</b>	66,81	-
<b>TOTAL</b>	<b>27 600</b>	<b>27 666,81</b>	66,81	<b>0,24%</b>

<b>RESULT</b>	<b>-2 000</b>	<b>11 835,23</b>	13 835,23
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## UTIPULP

### BALANCE SHEET

31/12/2020

In Euros

ASSETS		LIABILITIES	
<b>Computer Equipment</b>	897,80	<b>Accumulated profits</b>	16 313,64
Depreciation	897,80		
Net value	0,00	<b>Net result of the period</b>	11 835,23
<b>Cash</b>	25 570,73		
		<b>Accounts payable</b>	4 077,88
<b>Advance suppliers</b>	6 656,02		
<b>TOTAL</b>	32 226,75	<b>TOTAL</b>	32 226,75

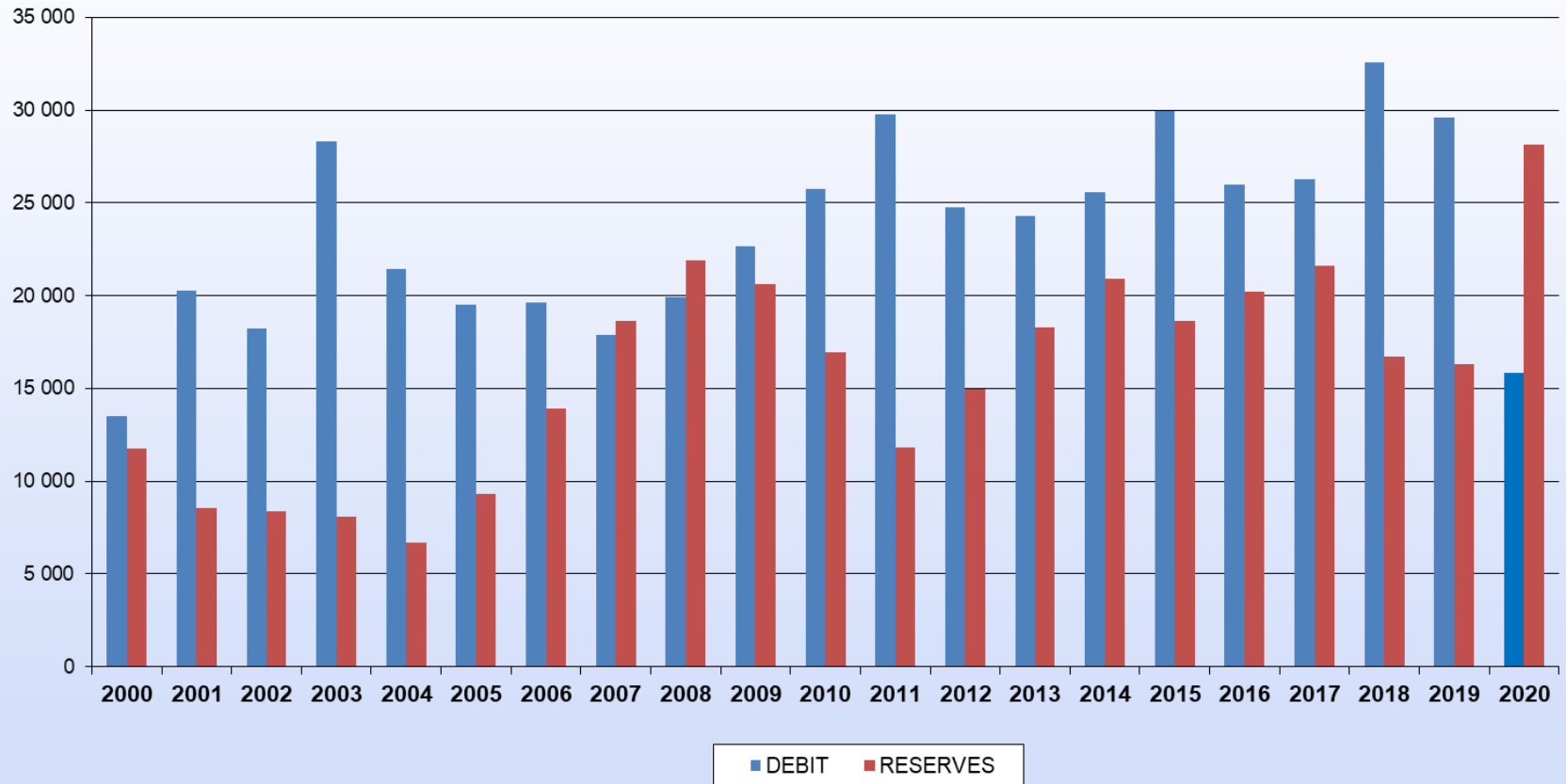
#### Reserves

On January 1st 2021 (after 2020 result) : **28 148,87**

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## RESERVES / DEBITS 2000 - 2020



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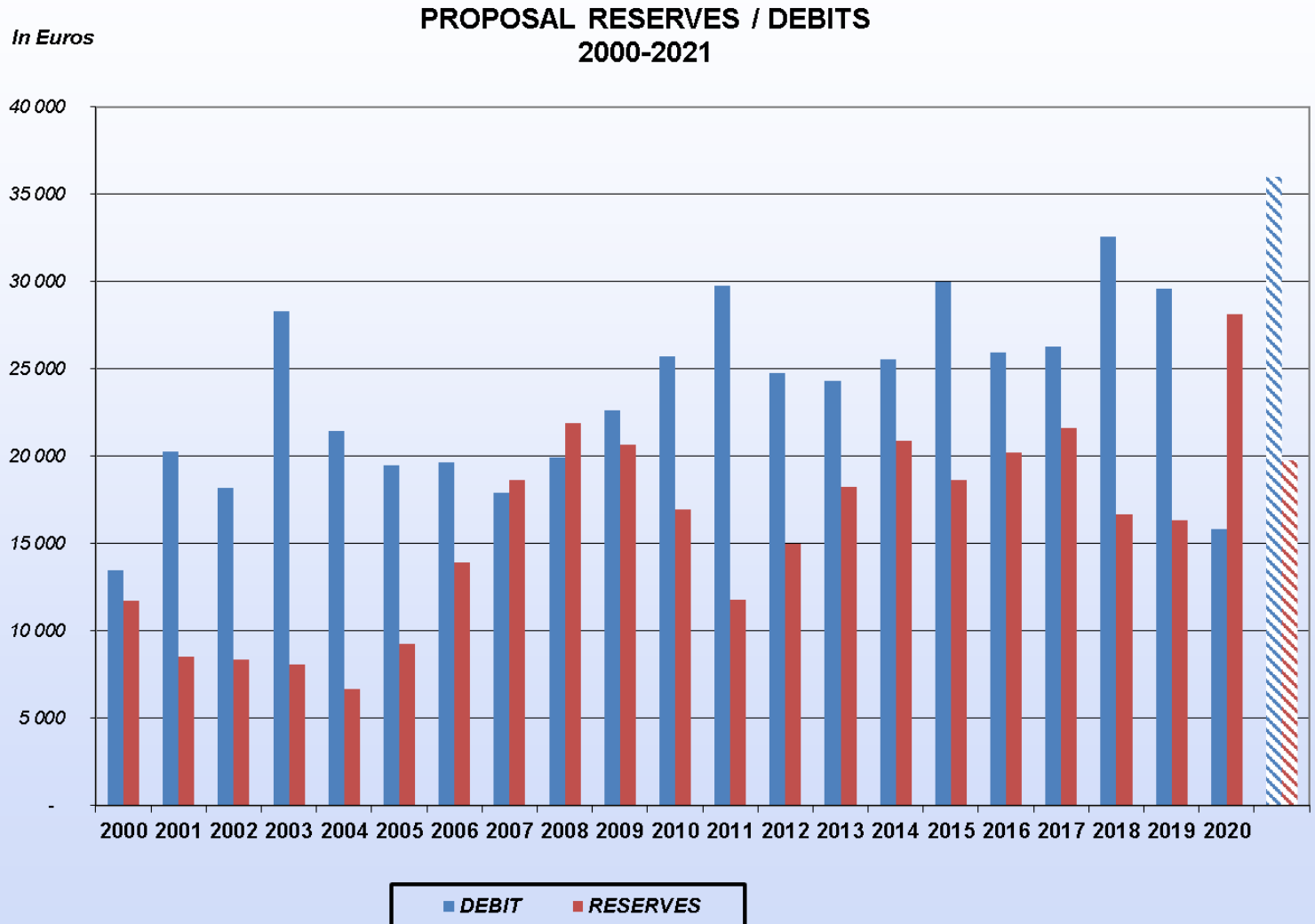
## UTIPULP - 2020 BUDGET /2021 BUDGET

DEBIT	2020 BUDGET	2021 BUDGET	DIFFERENCE <i>Euros</i>	DIFFERENCE %
<b>MEETING EXPENSES</b>	<b>8 900</b>	<b>8 800</b>	-100	-1,12%
- Meeting room, accomodation	7 000	6 000	-1 000	-14,29%
- Invitation of an expert	0	900	900	-
- Extra costs Barcelona Seminar	1 900	1 900	0	0,00%
<b>SECRETARIAT</b>	<b>18 600</b>	<b>19 100</b>	500	2,69%
Salaries	16 500	17 000	500	3,03%
Stationery	200	200	0	0,00%
Accounting	1 900	1 900	0	0,00%
<b>LEGAL ADVICE</b>	<b>2 000</b>	<b>3 000</b>	1 000	50,00%
<b>WEB SITE</b>	<b>0</b>	<b>5 000</b>	5 000	-
<b>Guest Speaker</b>	<b>0</b>	<b>0</b>	0	-
<b>TRANSACTION EXPENSES</b>	<b>100</b>	<b>100</b>	0	0,00%
<b>TOTAL</b>	<b>29 600</b>	<b>36 000</b>	6 400	21,62%

CREDIT	2020 BUDGET	2021 BUDGET	DIFFERENCE <i>Euros</i>	DIFFERENCE %
<b>CONTRIBUTIONS</b>	<b>27 600</b>	<b>27 600</b>	0	0,00%
<b>INTEREST</b>	<b>0</b>	<b>0</b>		-
<b>TOTAL</b>	<b>27 600</b>	<b>27 600</b>	0	0,00%

<b>RESULT</b>	<b>-2 000</b>	<b>-8 400</b>	-6 400
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## Executive Committee members

### ❑ Composition of the Excom

Andrea PIAZZOLLA, Chairman	Italy
Paul BARTMANN	Austria
Burkhard KRÜCKE	Germany
Mustapha ZAOUG	France
Norman SNEL	Netherlands

Nota : one seat is available.



# UTIPULP

The Group of European Market wood pulp users

**ANY OTHER BUSINESS**





## UTIPULP website : New login and password

- **New password and user name as from September 17th, 2019:**
- **Identifier or user name: utipulp Password: **BSKPulp!****

The screenshot shows the UTIPULP website interface. At the top, the logo 'UTIPULP' and the tagline 'The Group of European Market wood pulp users' are displayed. Below this is a navigation bar with links: 'Présentation', 'Definitions', 'Statistics', 'Associations', and 'Members' access'. The main content area is divided into sections: 'Foundation and Structure', 'Membership', and 'Chairmanship'. A Windows security dialog box is overlaid on the page, displaying a warning about the security of the connection. The dialog box contains fields for 'Nom d'utilisateur' and 'Mot de passe', and a checkbox for 'Mémoriser ces informations'. Arrows point from the text in the list above to the 'utipulp' field and the 'BSKPulp!' password field in the dialog box.

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**CLOSE OUT**



## Date and location of the next meeting

### **EUROPULP / UTIPULP SEMINAR 2021**

- ☐ EUROPULP informed us that the World Trade Center in Barcelona has been booked for the seminar on September 16<sup>th</sup>, 2021
- ☐ As there is still some uncertainty about travel and social restrictions, Europulp will be guided by the Spanish authorities with regard to the format of the event
- ☐ Definite decision will be made end of June

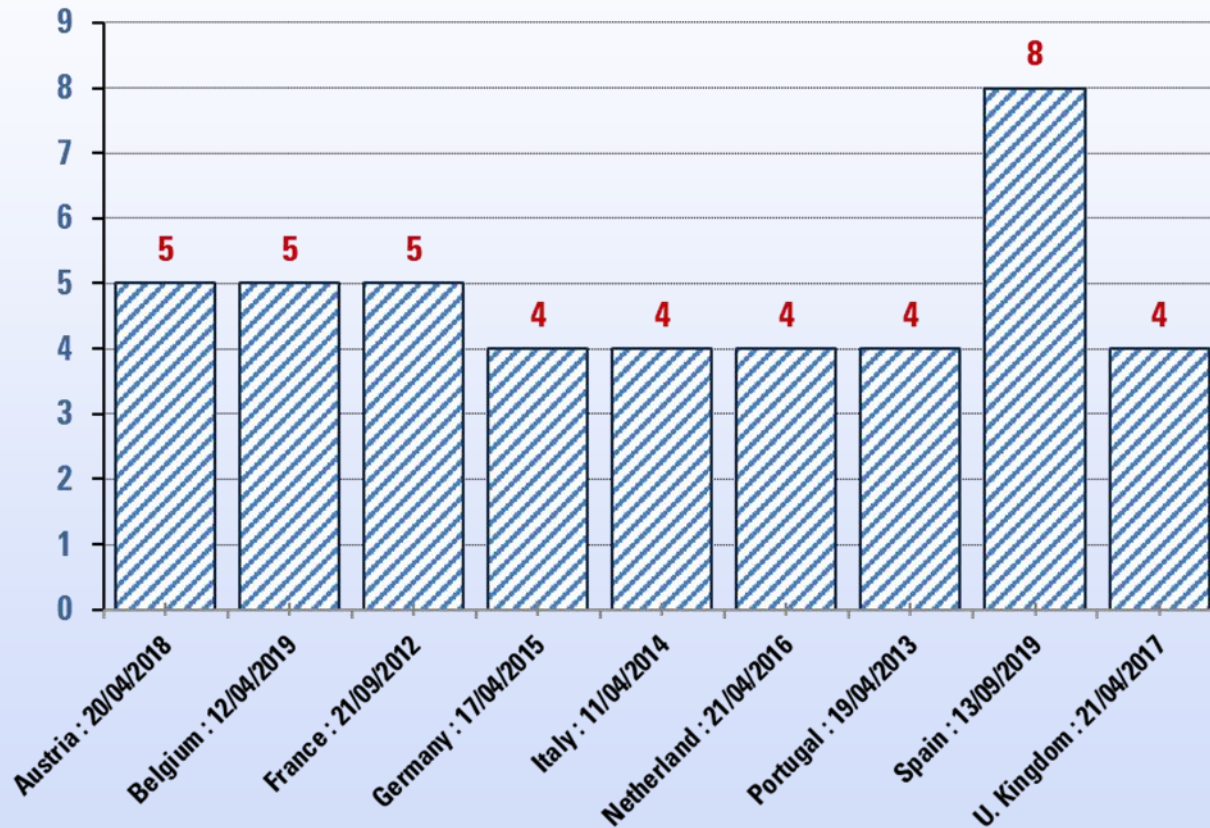
### **ON-LINE MEEETING IN JULY ?**

### **APRIL MEETING 2022**

- ☐ to take place in Nice



## *Date and location of the previous meetings*



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