



GENERAL ASSEMBLY

Barcelona

September 16th, 2016



Welcome and Apologies



Agenda of the meeting

1 INTRODUCTION (chairman)

- 1.1 Welcome
- 1.2 Safety
- 1.3 Legal guidelines for attending UTIPULP meetings
- 1.4 New members
- 1.5 Approval of the minutes of the last meeting (Amsterdam, April 22nd, 2016)

2 SPECIAL SUBJECT DOSSIERS (trade)

- 2.1 Follow-up discussions with EUROPULP (chairman)
- 2.2 Follow-up discussions with EPIS (including discussions on moisture content measurement)
- 2.3 PIX/FOEX (chairman)
- 2.4 Brazilian statistics
- 2.5 Improvement of bale wires (Bernhard Beck)

3 Presentation of EPIS (Mrs Anna Maija Wessman, EPI Secretary General)



Agenda of the meeting

- 4 SPECIAL SUBJECT DOSSIERS (environment)**
 - 4.1 FSC / PEFC / EU Timber Regulation

- 5 ASSOCIATION TOPICS**
 - 5.1 Finance and Administration (P.A. Lacour)
 - 5.2 Statistics (P.A. Lacour)
 - 5.3 Member countries: special items and tour de table (all)

- 6 ANY OTHER BUSINESS (P.A. Lacour)**

- 7 CLOSE OUT (Chairman)**
 - 7.1 New date & location
 - 7.2 Close



Safety

- ☐ The chairman indicates the safety measures to follow, particularly in case of fire

Legal Guidelines

- ☐ The chairman presents the main requests of the guidelines. Guidelines are available at any time during the meeting

[Legal Guidelines](#)

New Delegates

- ☐ Mrs Charo VIEJO CHAVES LECTA (Spain)



New members

- ☐ The Polish paper Association has not shown interest in joining UTIPULP

- ☐ The Turkish Paper Association has not been approached, as it's better to leave the new CEPI DG to contact them first (reminder: a paper association has to be a member of CEPI before joining UTIPULP)



Approval of the minutes of the last meeting

Amsterdam, April 22nd, 2016

The previous meeting was held in Amsterdam
on April 22nd, 2016 :

[Minutes](#)



SPECIAL SUBJECT DOSSIERS (trade)



Follow-up discussions with EUROPULP

- ❑ During the last General Assembly (22nd April), the Chairman reported that Flushing does not report any longer on port inventories
- ❑ Europulp has approached this port and has provided information to the UTIPULP Chairman



Follow-up discussions with EPIS

- ❑ During the last General Assembly (22nd April), the issue of the measurement of pulp moisture has been discussed by members
- ❑ The Chairman met EPIS on this issue



PIX / FOEX and GTR

- ☐ No particular difficulty has been reported to the UTIPULP Secretary on these two files
- ☐ Comments from members?



Brazilian statistics (1/3)

- ❑ Reminder of the previous decisions
- ✓ In August 2015, the Brazilian pulp and paper Association (IBA) started to publish a 6 months delay its pulp statistics
- ✓ IBA has been questioned by CEPI on the reasons of this delay
- ✓ The reason put forward by IBA was the need to comply with a more stringent competition law
- ✓ As an answer to this downgrading of the quality, of the Brazilian Statistics, the UTIPULP General Assembly of September 2015 decided, after having received a legal advice (November 2015) to:
 - Keep unchanged the report circulated to the members
 - publish with no change, in the public report, the SW pulp statistics
 - Publish only quarterly, in the public report, the HW statistics



Brazilian statistics (2/3)

- ❑ Reminder of the previous decisions (continued)
- ✓ During the General Assembly of April 2016 (Zaandam), the template of the public quarterly report has been approved.
- ✓ This enabled UTIPULP to publish two times this report (T1 in May and T2 in August)
- ✓ At the same general Assembly, the principle of reverting to the “old” system” (HW and SW pulp figures published monthly) has been accepted by participants, provided that all National Associations (and therefore companies) approve this (nota: approval of all companies is key to avoid that some of them do not send data to their National Association);
- ✓ The rationale for this was that not disclosing data, although legal, was not in the “spirit” of UTIPULP, and had also no impact on the Brazilian paper and Association
- ✓ A written question sent to all delegates has not resulted in any form of opposition



Brazilian statistics (3/3)

- ☐ So far, one large buyer is not ready to revert to the “old” system
- ☐ But, discussions are on going within this company



Improvement of Bale wires

Bale wires



PRESENTATION OF EPIS

**By Mrs. Anna Maija Wessman
EPI Secretary General**



SPECIAL SUBJECT DOSSIERS (environment)



FSC/PEFC/EU Timber Regulation/ISO

- ☐ FSC OCP strikes back? [Chain of Custody Certification](#)
- ☐ Reminder of the past steps
 - ✓ In 2014, FSC has pushed the idea that companies selling FSC goods would have to declare on-line (the so called Online Claims Platform) the volume the products and the identification of the clients
 - ✓ The idea behind this request was, according to FSC, to improve the reliability of the Chain of Custody (CoC)
 - ✓ This initiative of FSC was vigorously opposed by the companies.



FSC/PEFC/EU Timber Regulation/ISO

- ☐ Where are we now?
 - ✓ FSC envisages to modify the rules of the CoC
 - ✓ Among the novelties that would be introduced, the OCP is proposed again
 - ✓ OCP is proposed as voluntary, “except in cases where a high risk of false claims has been identified”
 - ✓ This breach in the “voluntary” status of OCP raised strong critics within our industry, and CEPI will soon have a position on this
- ☐ Action: its proposed that UTIPULP backs the CEPI position



FSC/PEFC/EU Timber Regulation/ISO

- ❑ ISO PC 287 Chain of Custody of wood-based products
 - ✓ The standard will soon be finalised
 - ✓ Next meeting will take place in China (21-25 November)
 - ✓ Formal vote of standardization bodies is expected in 2017
 - ✓ No clear evidence that this new standard will be used by the certification system (FSC and PEFC)



ASSOCIATION TOPICS



Executive Committee members

Composition of the Excom (on 16 September 2016)

Paul BARTMANN, Chairman	Austria
Bernhard BECK, Vice Chairman	Germany
John GOVIER	United Kingdom
Victor KAMM	Belgium
Andrea PIAZZOLA	Italy
Stéphane MOZDYNIEWICZ	France



Finance and Administration

- ☐ Election of the Chairman
- ✓ The mandate of the Chairman will expire at the General Assembly of April 2017
- ✓ The Executive Committee proposes that the Vice-Chairman, Mr Bernhard BECK, becomes Chairman as of this next General Assembly



Finance and Administration

- ❑ Election of the Vice-Chairman
- ✓ As a new Vice-Chairman, taking its position as of the next General Assembly, the Executive Committee proposes Mr Andrea PIAZZOLA (ASSOCARTA/SOFIDEL)



Finance and Administration

- ❑ Nomination of the delegates
- ✓ During the previous General Assembly, a question has been asked on the designation process of the delegates
- ✓ It was mentioned that the nomination of delegates to the UTIPULP General Assembly is under the responsibility of National Associations
- ✓ In order to help the National Associations and also with the objective to clarify the process, the Excom proposes:
 - To set criteria for the designations of the delegates
 - To agree on a nomination procedure



❑ Nomination of the delegates (continued)

✓ Criteria for the designation of delegates could be for instance:

- Ability to deliver value to UTIPULP and the National Association (good knowledge of the market pulp business)
- Activity predominantly focused on market pulp purchases
- Commitment to participate in the work of UTIPULP (attendance to the meetings)
- Question: need to have people coming from companies where the ratio consumption/production of pulp is high enough (for the pulp grades referred to by PIX)?

✓ Designation procedure

- The name is sent by the National Association to the UTIPULP Secretariat and then considered by the Excom
- If the Excom identifies a potential infringement of the criteria above, it undertakes discussion with the National Association
- In case of persistent disagreement, the General Assembly is asked to take position



Statistics

- ❑ The deadline for receiving the statistics from National Associations is good, with the exception of one country that is implementing a new statistics system



UTIPULP website: New login and password

- **New password and user name as from May 1st, 2016:**
- **Identifier or user name: utipulp** **Password: pulp4ever**

The screenshot shows the UTIPULP website interface. At the top, the logo 'UTIPULP' and the tagline 'The Group of European Market wood pulp users' are displayed. Below this is a navigation bar with links: 'Presentation', 'Definitions', 'Statistics', 'Associations', and 'Members' access'. The main content area is divided into sections: 'Foundation and Structure', 'Membership', and 'Chairmanship'. A Windows security dialog box is overlaid on the page, titled 'Sécurité de Windows'. It contains the following text: 'The server www.utipulp.org is asking for your user name and password. The server reports that it is from Page protégée - Réserve aux membres. Warning: Your user name and password will be sent using basic authentication on a connection that isn't secure.' Below the text are input fields for 'Nom d'utilisateur' and 'Mot de passe', and a checkbox for 'Mémoriser ces informations'. Arrows from the text in the list above point to these input fields. On the right side of the website, there are three images: a forest, a warehouse with a forklift, and a large roll of paper. Captions for the images are partially visible: 'Prior to...', 'airman,', 'members of', and 'crédit photo : HAROPA-Port de Rouen/R.Hondier'.

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Member countries: special items

Key points

Any other business



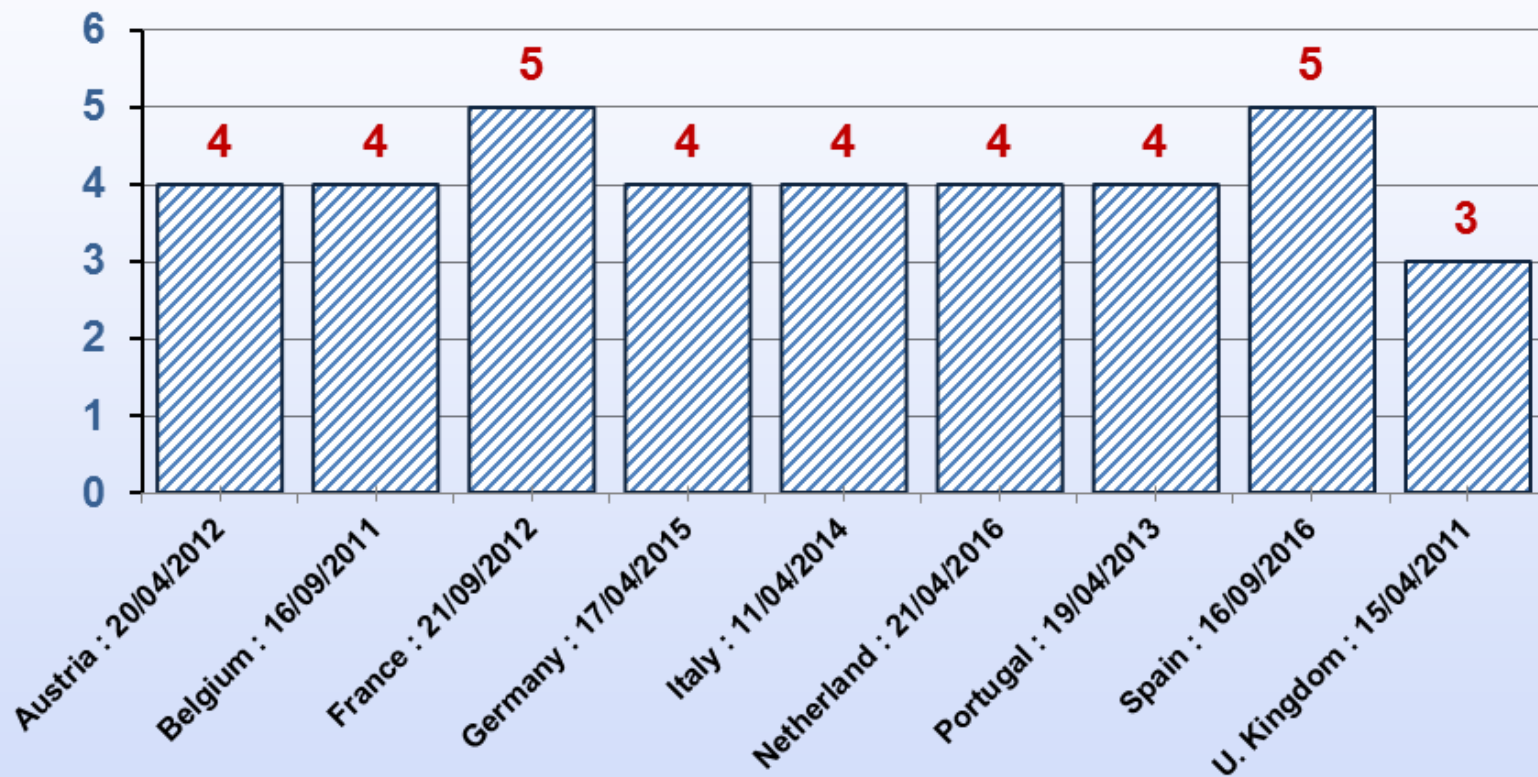
UTIPULP

The Group of European Market wood pulp users

Close out



Date and location of the previous meetings



Barcelona, September 16th, 2016



Date and location of the next meeting

- ☐ 20 and 21st April 2017
- ☐ Venue: UK
- ☐ Barcelona Meeting 14 and 15 September 2017 (to be confirmed)